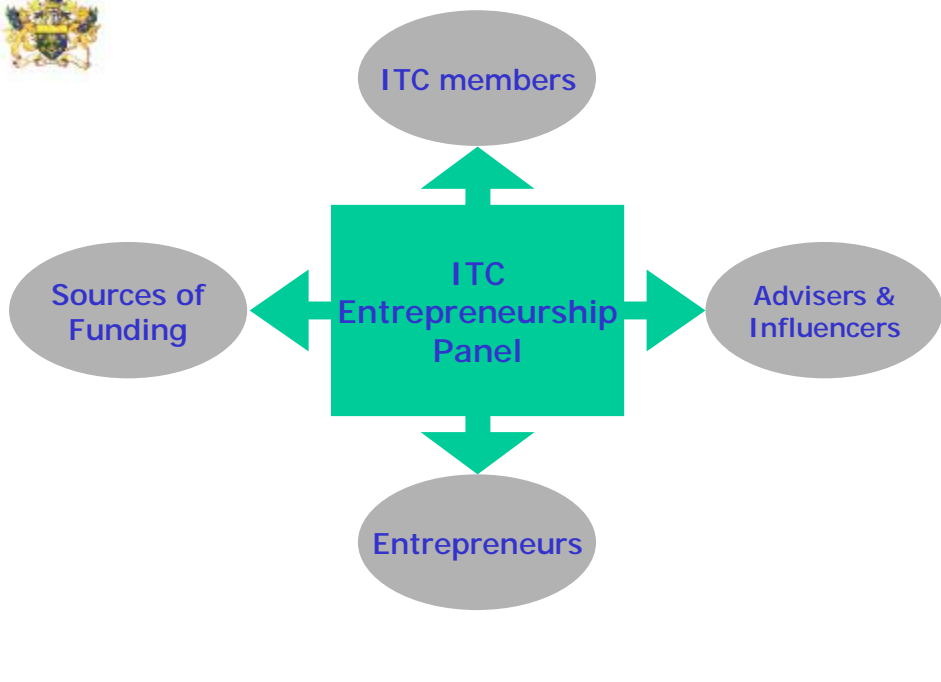


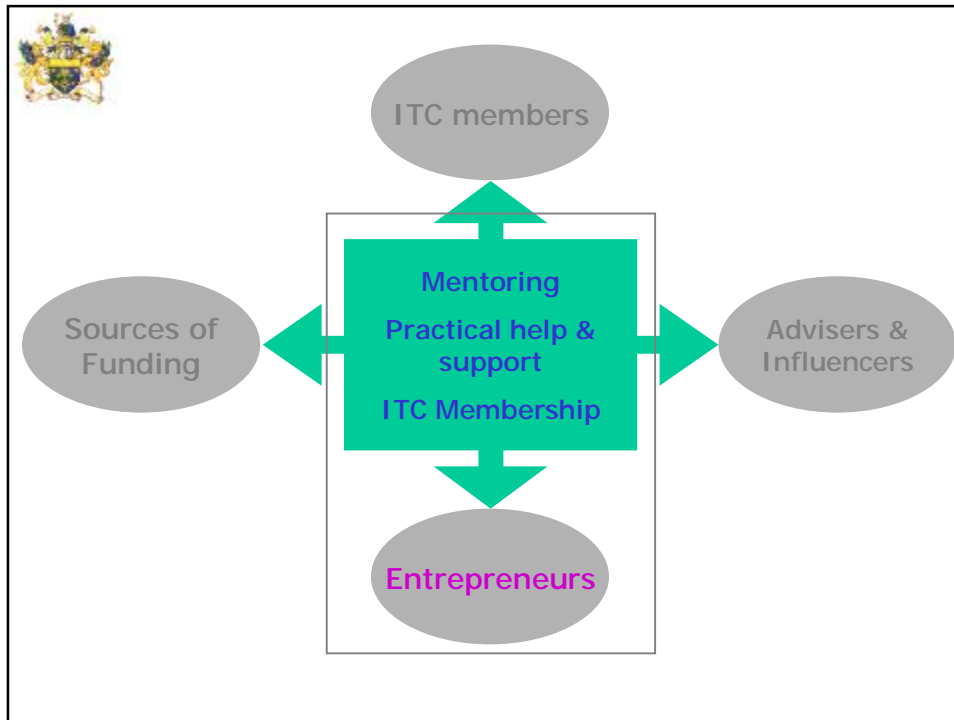


Information Technologists' Company  
**Entrepreneurship Panel**

*“An entrepreneur assumes risk  
and asserts leadership in a new venture  
to create value and wealth.”*

**The Entrepreneurship Panel  
fosters entrepreneurship  
and supports entrepreneurs**





## Objectives of the Programme

*For founders and senior executives of start-up and early stage IT businesses*

- Individual mentoring
- Resources for entrepreneurs
- Seminars & Debates
- Round Tables & Dragons' Dens

*“Start small, learn fast, communicate well”*



## Individual Mentoring

*“... an older, more experienced individual passes down his knowledge of how the task was done and how to operate in the commercial world.”*

*- David Clutterbuck, “Everyone Needs a Mentor”*

- Mentors are ITC members
- Entrepreneurs are recommended by ITC members
- Light touch administration
- Mentoring is pro bono



## Resources for Entrepreneurs

- Investment readiness criteria
- Sample business plans
- Typical investment terms & conditions
- Sources of early-stage funding
- Advisers interested in early-stage ventures
- Signposts to other sources of information
- Recommended reading
- Knowledge exchange

*Resources will build over time – all contributions will be gratefully received and acknowledged!*



## **Access to the Programme**

**[www.itcmentoring.com](http://www.itcmentoring.com)**

**User name: “mentoring”**

**Password: “Bartholomew”**

**Email: [admin@itcmentoring.com](mailto:admin@itcmentoring.com)**